

# COMMERCIAL UAV EXPO

**SEPTEMBER 3-5, 2024**

CAESARS FORUM / LAS VEGAS, NV USA

# 2024 Exhibitor Prospectus

## Industries Served:



Presented by:

COMMERCIAL  
UAV NEWS

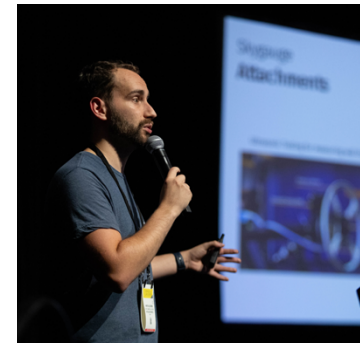
From the organizers of:

GEO WEEK

GEO WEEK NEWS

GEO  
BUSINESS

DIGITAL  
CONSTRUCTION  
WEEK



» [Who Exhibits & Why](#)

» [Who Attends & Why](#)

» [Audience Reach](#)

» [Next Steps](#)

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COMMERCIAL  
UAV NEWS

Produced by

**diversified**  
COMMUNICATIONS

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**GEO  
BUSINESS**

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WEEK**

COMMERCIAL  
UAV EXPO

**SEPTEMBER 3-5, 2024**  
LAS VEGAS

Commercial UAV Expo is the leading international trade show and educational conference for professionals integrating and operating UAVs/UAS. Each year, thousands of end users, hardware manufacturers, software developers, service providers, and innovators convene in Las Vegas for the leading event for the commercial drone industry.

**September 3-5, 2024 | Caesars Forum, Las Vegas**

## WHAT TO EXPECT FOR 2024

**225**

**Exhibitors**

**3,750**

**Attendees**

**60**

**Countries**

## TOP TEN COUNTRIES REPRESENTED



United  
States



Canada



Republic  
of Korea



United  
Kingdom



Israel



India



Mexico



China



Australia



Germany



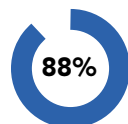
What can  
you expect at  
Commercial UAV  
Expo?

Get a sense  
in 3 minutes





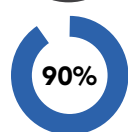
## Satisfied Exhibitors



of exhibitors plan to exhibit again



of exhibitors looking to increase awareness of their brand(s) / products / services achieved their objective



of exhibitors looking to generate new sales leads achieved their objective.

## Attendee Purchasing Authority



**91%** are involved in or influence the purchasing decisions.



**80%** of attendees say they will purchase from exhibitors as a direct result of attending Commercial UAV Expo.



Companies estimate to generate **\$222,000\*** in sales over the next 12 months as a result of exhibiting at Commercial UAV Expo 2023.

\* Based on post-event survey

## Who Exhibits?



Hardware Manufacturers



Drone Delivery



Component Suppliers



Insurance, Financial, and Legal



UAS Service Providers/ Operators



Distributors and Resellers



Data Processing and Software Solutions



Test Sites, Training and Safety



Batteries and Power Supply



Universities and Research Institutes



Drone Detection



Commercial UAV Expo brings together a wealth of knowledge, experience, and unique insight into the UAV world. Meeting end users and policy makers is what really counts, and it's certainly there!"

- AeroFT



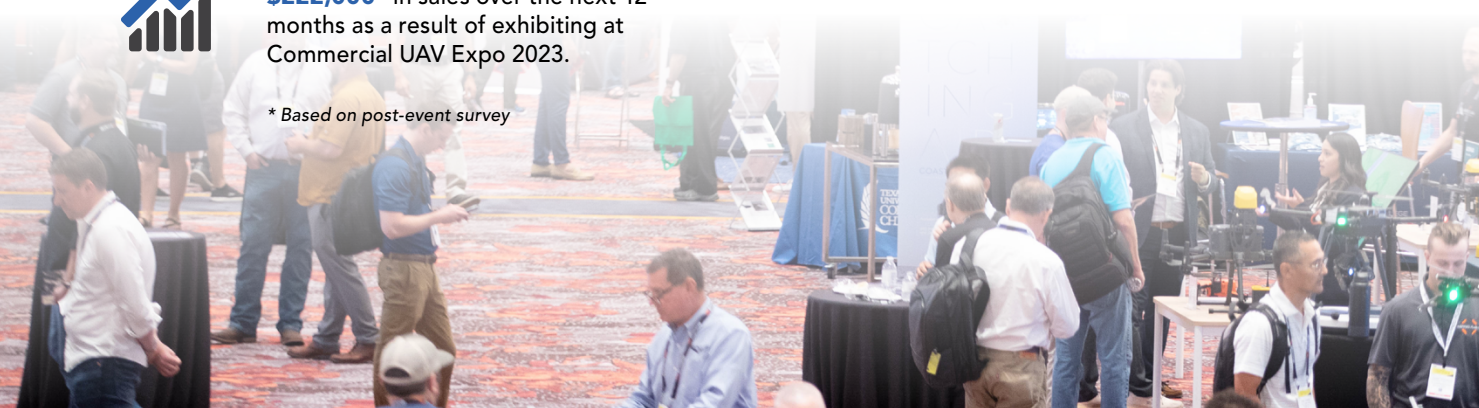
Commercial UAV Expo was an extraordinary tool to launch and show our software to the world"

- Automapp Cloud



World Class Event!  
Commercial UAV Expo is a well-rounded event which allows manufacturers to showcase their technology. It's the event to see and be seen!"

- Aero Systems West







## Who Attends?

### SAMPLE COMPANIES

Air Canada Cargo	Consulate General of Israel In LA	Koch Industries	Royal Canadian Mounted Police
Alaska Clean Seas	Consulate General of the Czech Republic	Korea Electronics Technology Institute	Salt River Materials Group / Phoenix Cement Co.
Amazon	Cook County Sheriff's Office	LA County Planning Districts	SESAR Joint Undertaking
Ameren	Cooperative Energy	LA County Sanitation Districts	Shell Exploration and Production Company
American Association of State Highway and Transportation Officials	Department for Transport, UK Government	Lenexa Police Department	Silesian Aviation Cluster, Poland
American Electric Power	Department of Defense, US	Lower Colorado River Authority	Southern California Edison
American Piping Inspection	Department of Homeland Security	Martin Marietta Materials	Southern Company
American Tower Corporation	Department of Justice, US	Ministry of Land, Infrastructure and Transport (Korea)	Squamish Search and Rescue
Arizona Department of Public Safety	Dominion Energy	Minnesota Department of Transportation	St. Johns County Utility Department
AT&T	Dubai Police	MIT Lincoln Laboratory	Tennessee Valley Authority
Atwell, LLC	Duke Energy	MnDOT Office of Aeronautics	Tesla
Bakersfield, CA Police Department	Enel Green Power	Montana DOT	The MITRE Corporation
BNSF Railway	Eni Petroleum	Mortenson Construction	Trade and Investment Queensland, Australia
Caltrans	FBI	Mott MacDonald	Troy Utilities, AL
Cape Girardeau, MO Fire Department	Federal Aviation Administration	NASA	U.S. Air Force
Cape May County Economic Development, NJ, USA	Florida Power & Light	National Grid	U.S. Army
Cargill	Freeport McMoRan	National Space Research and Development Agency	U.S. Army Corps of Engineers
Carmel Police Department	Gilbane Building Company	National UAS Training and Certification Center	U.S. Coast Guard
Carnegie Mellon, Robotics Institute, AirLab	Greater Zurich Area Ltd	Navajo Transitional Energy Company	U.S. Department of Energy
Chemours	Gresco Utility Supply, Inc.	North Dakota Dept. of Commerce	U.S. Department of Transportation
Chevron USA, Inc.	Honolulu, HI Fire Department	North Sky Communications	U.S. Fish and Wildlife Service
Chula Vista, CA Police Department	Hydro-Québec	NTT Corporation	U.S. Geological Survey
City of Hampton VA - Economic Development	Invest Quebec	Office of Surface Mining	U.S. Navy
City of Lincoln, NE Parks and Recreation	Invest Western Switzerland	Ohio Rural Water Assoc.	Urban Low Altitude Transport Association
City of Los Angeles Housing Department	Invest Western Switzerland	Ontario Power Generation	Virginia Economic Development Partnership, VA, USA
Civil Aviation Authority of Columbia	Israel Economic Mission to The USA	Orange County Sanitation District	Virginia State Parks
Civil Aviation Authority of New Zealand	JetBlue Airways	Pacific Gas & Electric	Washington State Dept. of Transportation (WSDOT)
Civil Aviation Authority of Norway	John Deere	Peabody Energy	Weyerhaeuser
Clean Harbors	Johnston County, NC Emergency Services	Pend Oreille County	
ComEd	Kiewit	Pepco Holdings (Exelon)	
Conocophillips	King County Wastewater Treatment Division	PG&E	
		Rio Tinto Kennecott	

### SAMPLE JOB TITLES

Aerial Asset Program Manager	Forensic Operations Specialist
Agronomy Specialist	Geologist
Aviation Safety Manager	Geospatial Technician
Bridge Inspector	Hydrogeologist
Buyer	Land Surveyor
Chief Engineer/ Director of mapping	Lidar/UAV Specialist
Chief Geologist	Logistics Management Officer
Chief of Parties	Manager of Surveying
Civil Field Specialist	Mine Planning Superintendent
Commercial UAV Market Development Manager	National Fleet Specialist
Crime Scene Technician	Natural Resource Conservationist
Crop Science Program Manager	OEM Manager
Director, Aviation and Logistics Policy	PhD Researcher Aerospace Engineering
Director, Mobility Infrastructure	Principal Investment Manager
Director, National Disaster Recovery	Program Director for Multimodal Transportation
Distributor	Remote Sensing and UAS Program Mgr
Drone Pilot	Revit/CAD Development Manager
Ecological Management Supervisor	Robotics & Technology Manager
Economic Development Field Applications Development Manager	Senior Cave Engineer
Field Operations Manager	Senior Manager UAS Operations
Flight Ops/ Aviation Safety Manager	UAV Category Manager - Buyer
	UAV Pilot / GIS Specialist / Civil Designer



Commercial UAV Expo is a one stop shop for anything related to UAVs. I can't imagine putting together a better experience for our needs."

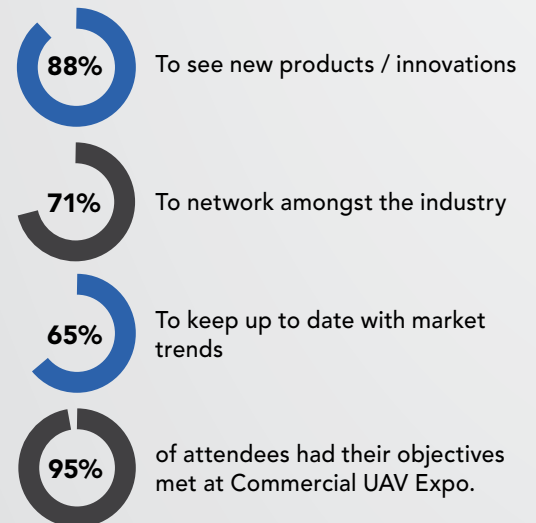
- County of Fresno ISD Security



Outstanding way to meet the industry. Nowhere else can you have so many global companies and, better yet, you get to talk to all of them!"

- San Jose State University

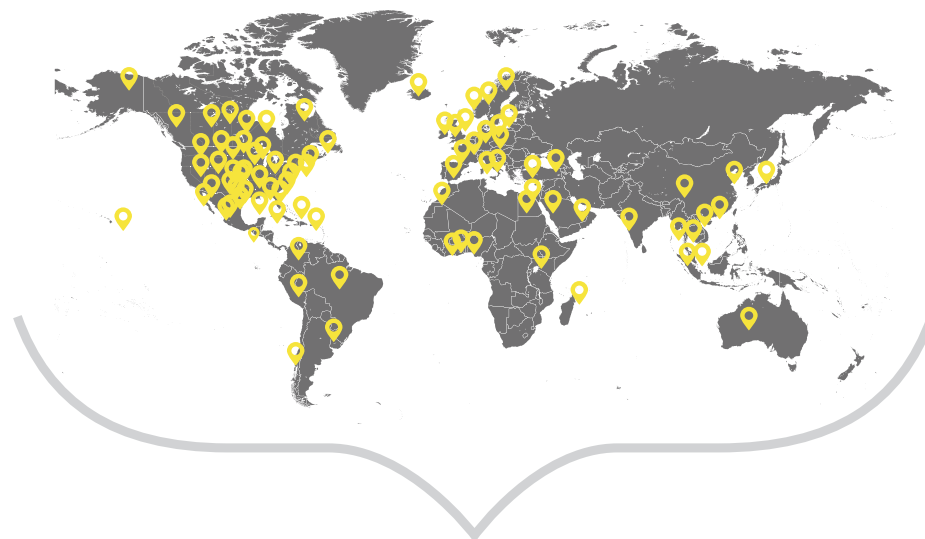
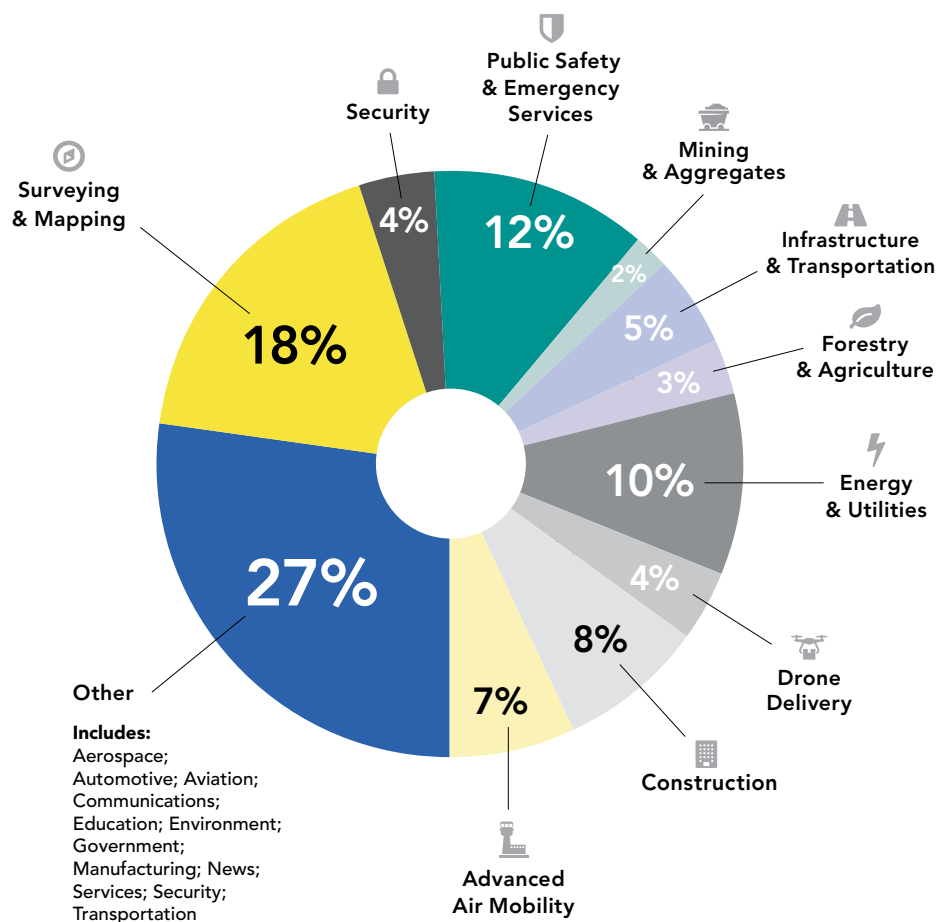
## Primary Reasons to Attend







## 2023 INDUSTRY BREAKDOWN



In 2023,  
**more than 3,400**  
**industry professionals**  
attended from all  
**50 U.S. states** and  
**54 countries.**





## Reach out today to discuss...

- Organizing a country/state pavilion
- Signing up for the Startup or University Pavilions
- Leveraging **Commercial UAV News** to broaden brand exposure year-round
- Amplifying onsite event exposure with **Marketing & Sponsorship Opportunities**

**Preliminary  
Budget**

## Is your organization looking for ways to...

- ✓ Scale your business by generating new leads?
- ✓ Gain valuable face-to-face time nurturing current accounts?
- ✓ Build brand awareness with commercial-grade end users?
- ✓ Establish thought leadership within the industry?

## Join as an exhibitor at Commercial UAV Expo, where you can accomplish all of this at once!

### Contact the sales team for more information:



**Kat McDonald**

Sales Manager  
kmcDonald@divcom.com  
+1 207.842.5646



**Dominique Caron**

Sales Representative  
dcaron@divcom.com  
+1 207.842.5404

**Standard booth rate is \$46/sq. ft. (plus \$130 per open corner); minimum booth space is 100 sq. ft.**

*The price includes the following:*

- Unfurnished exhibit space with ballroom carpeting, pipe & drape on back/side walls, company ID sign
- Basic listings on the event web site, mobile app, and on CommercialUAVNews.com
- Company name printed in exposition guide (map)
- One free co-exhibitor listing per every additional 100 sq. ft.
- Allotment of 4 exhibitor badges per every 100 sq. ft. of space
- Unlimited VIP tickets
- Access to extensive press coverage and exclusive sponsorship and advertising opportunities

**Ask Us  
About Booth  
Availability  
for 2024**

